



State Board of Education

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Commissioner of Education

June 30, 2022

Mr. Mike McCullough, Executive Operations Manager
Sun State International Trucks, LLC
6020 Adamo Drive
Tampa, Florida 33619

Dear Mr. McCullough:

The department received your June 10, 2022, letter requesting a price adjustment to base school bus pricing for term contract ITB 2022-01. According to PUR1000 section (4)(e) Equitable Adjustment, the customer may, at its sole discretion, make an equitable adjustment in the contract terms or pricing if pricing or availability of supply is affected by extreme and unforeseen volatility in the marketplace; that is, by circumstances that satisfy all the following criteria: (1) the volatility is due to causes wholly beyond the contractor's control; (2) the volatility affects the marketplace or industry, not just the particular contract source of supply; (3) the effect on pricing or availability of supply is substantial; and (4) the volatility so affects the contractor that continued performance of the contract would result in a substantial loss.

After consideration of your request and the requests of the other vendors, the department is prepared to offer a 15.95 percent price increase on each awarded base school bus configuration (Type A, Type C, and Type D school buses). This increase does not apply to optional equipment.

Under contract ITB 2022-01, section 7.15, Delivery Pricing Adjustment, will increase bid delivery prices by 20 percent based on the May 2022 diesel fuel index price of \$5.57 per gallon, which is \$0.97 above the \$4.60 per gallon threshold.

To accept these price adjustments, please sign and date below to indicate your acceptance, and return this letter before the close of business July 1, 2022, to:

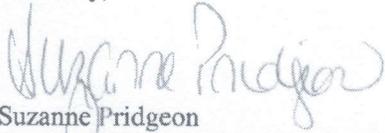
Robert Manspeaker
Director, School Transportation Management Section
325 West Gaines Street, Suite 834
Tallahassee, Florida 32399-0400

Please direct any questions to Robert Manspeaker at 850-245-9928 or Robert.Manspeaker@fldoe.org.

Suzanne Pridgeon
Deputy Commissioner, Finance and Operations

Mr. Mike McCullough
June 30, 2022
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Sincerely,

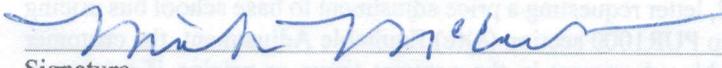


Suzanne Pridgeon
Deputy Commissioner, Finance and Operations

SP/rm

cc: Mark Eggers, Assistant Deputy Commissioner
Robert Manspeaker, Director, School Transportation

ACCEPTED:



Signature

Mike McCullough, Executive Operations Manager

Printed Name

Title

Sun State International Trucks

Company Name

6/30/2022

Date



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Ryan Feltz
Joe York
June 30, 2022

Mr. Mike McCullough, Executive Operations Manager
Sun State International Trucks, LLC
6020 Adams Drive
Tampa, Florida 33619
Dear Mr. McCullough:

To accept these price adjustments, please sign and date below to indicate your acceptance, and return this letter before the close of business July 1, 2022, to:

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Director, School Transportation Management Section
322 West Gaines Street, Suite 834
Tallahassee, Florida 32399-0400

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Suzanne Pridgeon
Deputy Commissioner, Finance and Operations