



PCPS ED TOP 2019-20 School Year Statement of Work

This document is the specific scope of services for the External Operator master contract between Educational Directions and Polk County Public Schools for the 2019-20 school year.

YOUR PARTNER IN ACADEMIC ACHIEVEMENT

PCPS 2019-20 Statement of Work

Overview:

This statement of work (SOW) covers services defined in Contract Between Polk County Public Schools (PCPS), Florida and Educational Directions, llc (ED) for Provision of Education Services effective July 15th, 2019. This SOW covers the specific costs and services supplied by ED to PCPS as an addendum to the master contract. The list of schools and the service levels of those schools can be amended at any time by mutual consent.

1. Updated list of schools (this list replaces Appendix A in the master contract):

- 1231 Griffin ES
- 1831 Lake Marion MS
- 1341 McLaughlin MS
- 0861 Caldwell ES
- 0801 Crystal Lake ES
- 0821 Stambaugh MS
- 0151 Philip O'Brien ES
- 1611 Laurel ES
- 0802 Lewis Anna ES
- 1241 Jesse Keen ES
- 1702 Palmetto ES
- 1751 James Stephens ES
- 0611 Inwood ES

2. Updated list of service levels and costs (this section updates Appendix B in the master contract):

Detail:

ED will work with the above schools for the 2019-20 school year beginning July 15, 2019.

This list will be reviewed and updated with the FLDOE release of the 2018-2019 school grades.

Services and Intervention Levels

Districtwide services for 8 to 12 EO, AMO, ITS, and TS schools

Districtwide	Site manager	64
	Discretionary academic and data coaching days	25
	Project management	40
	Reporting	40
	Professional development sessions	4
	Executive briefings (optional)	2

TOP Intervention Level 4 – External Operator

Per school	Leadership coach	76
	Academic and data coaching support	40

TOP Intervention Level 3 – Academic Management Organization

Per school	Leadership coach	58
	Academic and data coaching support	20

TOP Intervention Level 2 – Intensive Technical Services

Per school	Leadership coach	40
	Academic and data coaching support	5

TOP Intervention Level 1 – Technical Services

Per school	Leadership coach	15
	Academic and data coaching support	1

Costs

External Operator -	\$340,000 per school
Academic Management Organization -	\$225,000 per school
Intensive Technical Services -	\$97,500 per school
Technical Services -	\$77,500 per school

List of Schools and Suggested Intervention Levels

School	Recommended Service Level
1231 Griffin ES	External Operator
1831 Lake Marion MS	External Operator
1341 McLaughlin MS	External Operator
0861 Caldwell ES	External Operator
0801 Crystal Lake ES	Intensive Technical Services
0821 Stambaugh MS	Intensive Technical Services
0151 Philip O'Brien ES	Technical Services
1611 Laurel ES	Technical Services
0802 Lewis Anna ES	Technical Services
1241 Jesse Keen ES	Technical Services
1702 Palmetto ES	Technical Services
1751 James Stephens ES	Technical Services
0611 Inwood ES	Technical Services

The total cost of this SOW is \$2,097,500.

All services should be completed for this SOW by 06/10/2020.

The parties hereto have executed this SOW on the 15th day of April, 2019.

POLK COUNTY PUBLIC SCHOOLS, FLORIDA

By: Jacqueline Byrd 4/16/19
Name: Jacqueline Byrd Title: Superintendent of Schools and Ex-Officio Secretary to the Board

EDUCATIONAL DIRECTIONS, LLC

By: Joe DeSensi 4-8-19
Name: Joe DeSensi Title: Managing Member