



**Sopris West™**  
EDUCATIONAL SERVICES

A Cambium Learning Company

## **We Can!**

### **Our curriculum includes the following materials:**

#### ***We Can!* Manage the Early Childhood Classroom Kit**

##### **Includes:**

Classroom Management Guide  
*We Can!* Manage Quick Reference Cards  
Job Title Cards  
Pocket Chart  
Timer  
Sports Cones  
Clothespins (package of 30)

##### **Product Title**

*We Can!* Video  
Color Squares (2 sets)  
Velcro

*We Can!* Rotation Chart

*We Can!* Classroom Posters (set of 4)

#### ***We Can!* I Can Draw Pre-Writing Kit Includes:**

I Can Draw Pre-Writing Guide  
I Can Draw Pre-Writing Quick Reference Cards  
I Can Draw Me and My House  
I Can Draw Foods I Like to Eat  
I Can Draw Things That Go  
I Can Draw Things That Grow  
I Can Draw Animals  
I Can Draw the *We Can!* Kids

#### ***We Can!* Letter Sounds & Strokes Phonics Kit**

##### **Includes:**

Introduction to Letter Sounds & Strokes Quick Reference Cards  
Letter Sounds & Strokes Quick Reference Card Set  
Letter Sounds & Strokes Blackline Masters  
Letter Sounds & Strokes Memory Cards  
Letter Sounds & Strokes Flash Cards  
Letter Sounds & Strokes Letter Cards  
The Learning Zoo CD-ROM  
Word Bank with Cards

#### ***We Can!* Literature Set Includes:**

In the Tall, Tall Grass  
Do You Want to Be My Friend?  
Big Fat Hen  
Sometimes I Wonder if Poodles Like Noodles  
Let's Go Visiting  
Alexander & The Wind-Up Mouse  
Green Eggs & Ham  
Ten Black Dots  
The Little Red Hen

#### ***We Can!* Classroom Kit (Instructor's Box 1) Includes:**

Attribute Blocks (boxed set)  
Counting Objects  
Lowercase Letters  
Uppercase Letters

##### **Product Title**

Number Set  
Measuring Cups  
Measuring Spoons (set of 5)  
Salad Tongs (set of 4)  
Large Funnel  
Small Funnel  
*We Can!* Ruler  
Measuring Tape  
Magnifying Glass  
Colored Center Cubes (set of 6)  
Color Paddles  
Dotted Foam Cubes (set of 6)  
Avery Dot Stickers  
File Folders (25)  
File Folder Tub  
*We Can!* Sing in English and Spanish CD  
*We Can!* Sing in English and Spanish Tape  
Alphabet of Animal Signs  
Foods Books  
Fruits and Vegetables Book  
Finger Alphabet Lotto

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Pets, Animals and Creatures Book

Vocabulary Cards Set A

Vocabulary Cards Set B

Vocabulary Cards Primer

Head Start Lesson Plans CD

**We Can! Classroom Kit (Instructor's Box 2) Includes:**

*We Can!* Program Guide

*We Can!* Teacher Edition Aug-Sept

*We Can!* Teacher Edition Oct-Nov

*We Can!* Teacher Edition Dec-Jan

*We Can!* Teacher Edition Feb-Mar

*We Can!* Teacher Edition Apr-May

*We Can!* Blackline Masters

A Word in the Hand book

My Big Book About Me and Other People

My Big Book About Animals and Plants

My Big Book About the Four Seasons

**Product Title**

My Big Book About Things That Move

My Big Book About Colors, Shapes Numbers & Counting

Building Early Literacy and Language Skills (BELLS)

Poem Posters

**We Can! Spanish Supplement Classroom Kit Includes:**

*We Can!* Spanish Supplement Thematic Big Book Set

Includes:

Mi Libro Grande Sobre Colores

Mi Libro Grande Acerca de Mi

Mi Libro Grande Sobre Las Cua

Mi Libro Grande Sobre Los Ani

Mi Libro Grande Sobre Cosas

*We Can!* Spanish Supplement I Can Draw Pre-Writing  
Includes:

Yo Puedo Dibujarme y Puedo

Yo Puedo Dibujar Las Comidas

Yo Puedo Dibujar Animales

Yo Puedo Dibujar Cosas Que Se

Yo Puedo Dibujar Cosas Que

Yo Puedo Dibujar A Los Ninos

*We Can!* Spanish Supplement Letter Sounds & Strokes  
Phonics Includes:

Letter Sounds & Strokes Letter Card Set - Spanish

Letter Sounds & Strokes Flash Cards - Spanish

Letter Sounds & Strokes Memory Cards - Spanish

Letter Sounds & Strokes Word Bank Cards -

Spanish

We Can! Word Bank Box

**We Can! Introduce American Sign Language (ASL)  
Kit Includes** (all items also included in *We Can!*

*Classroom Kit*):

A Word in the Hand: An Introduction to Sign Language  
Book

Basic Signing Vocabulary Cards, Sets A and B

Finger Alphabet Lotto

Beginning Sign Language Book Series

Beginning Signing Primer Cards

**Our Professional Development Plan:**

***We Can!* Early Childhood Curriculum Best Practices Professional Development Plan**

**Phase 1: Strategic Planning/Administrator Overview**

In this **one-day workshop**, Sopris West will work with you and your staff to establish goals, accountability measures, and an implementation timeline based on your district's needs. This strategic plan powers the entire process.

*Results of Strategic Planning:*

- Selection of schools, students, and teachers
- Administrator workshop, a crucial piece that drives the program implementation
- Outline of future phases, such as ongoing coaching and support
- Building local capacity.

**Phase 2: Implementation Training**

This **two-day** training prepares educators to implement the *We Can!*<sup>™</sup> curriculum immediately. Educators return to the classroom with a strong foundation that allows them to effectively teach each component of the curriculum. The *We Can!* implementation training is designed for teachers, reading coaches, paraprofessionals, special education, clinicians, and other educators who work with pre-k students.

*Results of Implementation Training.* Educators gain:

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- Groundwork in the best practices for early childhood education
- The skills to create a daily schedule that alternates whole and small group instruction
- A thorough knowledge of *We Can!*'s proven effective classroom management system
- A clear understanding of how to implement all components of the *We Can!* curriculum for maximum student achievement.

**Phase 3: Ongoing Implementation Support**

**Follow-up Trainings:** Each follow-up training is a one-day session. In the first follow-up training, the *We Can!* trainer reconvenes with teachers to discuss any problem areas since the initial training, such as pacing, classroom management

issues, or general content. The second follow-up training is an opportunity for the *We Can!* trainer and teachers to delve deeper into content through topic-specific workshops. Teachers choose from a menu of workshop offerings that can enrich their current practices, help them become highly qualified teachers, and qualify for course credit.

**Site visits:** The *We Can!* trainer visits *We Can!* classrooms to observe and coach individual teachers, demonstrate model lessons, conduct question-and-answer sessions, and provide updates on the latest materials. We recommend **two to four site visits per school year**.

*Results of Ongoing Implementation Support:*

- Help support teachers in the implementation of *We Can!*
- Assist in troubleshooting and addressing challenges
- Ensure fidelity of instruction
- Provide accountability.

**Phase 4: Building Local Capacity**

**Training of Trainers (TOTs):** A **three-day training of trainers** allows a school district and or coalition to train personnel to provide future teacher training. This is an essential piece in the sustainability of the implementation. Qualified district and/or coalition candidates attend a *We Can!* TOT session and begin the process toward area certification.

*Results of Building Local Capacity.* District mentors/coaches:

- Provide on-site *We Can!* resource and support
- Conduct initial implementation trainings and follow-up trainings
- Sustain high-quality implementation of the curriculum.

***All professional development timeframes are customizable.***

***Regional trainings that can accommodate up to 40 educators per training can be arranged.***

***The cost of all We Can! Professional Development is \$2500.00 per day.***

**Total price:** Includes curriculum materials and professional development outlined above.

<b>\$2,099.95</b>	<b>68822</b>	<b><i>We Can!</i> Classroom Kit</b>
<b>\$349.95</b>	<b>146392</b>	<b><i>We Can!</i> Spanish Supplement Classroom Kit</b>
<b>\$12,500.00</b>	<b>\$2,500.00 Per Day</b>	<b>Minimum Recommended Professional Development: 2-Day Implementation + 1-Day Follow Up + 2-Days Site Visit</b>
<b>\$14949.90</b>	<b>Total Price</b>	

**\* Prices Subject to Annual Published Catalog Prices and May Change Effective 1/1/2008**

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**Contact information for inquiries and purchase:**

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**Company Web Site:** [www.sopriswest.com](http://www.sopriswest.com)

**Web Store:**

<http://store.cambiumlearning.com/ProgramPage.aspx?parentId=019005267&functionID=009000008&pID=We%20Can!&site=sw>

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