



Let's Begin with the Letter People®
Comprehensive Program for Florida VPK
(ITEM # 086953FL = ISBN # 9780766516342).

This curriculum includes the following materials:

Teacher Resource File

Teacher Resource Books, set of 5
Blueprint Program Guide
Teacher Resource CD
Assessments Booklet
Health & Safety Mini Story Cards
Rebus Pictures

The Letter People Hand Puppets

The Letter People Meeting and Greeting Cards

Let's Sing with the Letter People CD

The Letter People Big Books & Student Editions

1 copy of each Big Book and 3 copies of each Student Edition
for B,F,J,N,Q,R,T,W,Y,Z

The Letter People ABC's Big Book

The Letter People Read Along CD

The Letter People Virtual Books

Shapes & Symbols Set

The Letter People small Me Bag

The Letter People large Me Bag

The Letter People Story Cards

The Letter People Stickables

Uppercase, Set of 20

Lowercase, Set of 20

Let's Begin Trade Book Library

Ready to Read for Let's Begin Take Home Books

Interactive Big Book Math Set 1 (13 different titles, teacher guides and interactive components)

Interactive Big Book Science Set 1 (10 different titles, teacher guides and interactive components)

Our Professional Development Plan:

1 of 4

Abrams Learning Trends will provide customized, initial product training (half/whole day) on multiple purchases of *Let's Begin with the Letter People* at no cost. Additional follow-up product training can be scheduled, if needed. One consultant is provided per 40/50 attendees. The audience can include preschool classroom teachers and assistant teachers, administrators, and/or district trainers.

Abrams Learning Trends employs a number of professional level consultants who have previous classroom experience, M.A./M.S. university degrees, and have received training in how to involve and motivate adult learners. All trainers are also experienced in providing training on *Let's Begin with the Letter People* that would be most beneficial for low-performing providers. We have provided very successful implementation training for potential product users from Head Start and Childcare settings across the country including GA, TX, NY, CA, OH, and FL. (See initial professional development outline below.)

Additional, specific, ongoing professional development training on various literacy and content area topics for preschool children including oral language development, phonological awareness, print awareness, alphabetic knowledge, mathematics, science, social studies, and classroom management techniques can be provided and customized to meet specific needs. This training consists of one consultant per 40/50 attendees and costs \$2500 per day per consultant.

Abrams Learning Trends can also provide “trainer of trainers” training and parent training, upon request.

A professional development trainer is always available for ongoing training needs at an 800 number and/or by email.

Initial Professional Development Outline

Opening

- Introductions
- Needs Assessment—in groups—share

History/Background of Letter People programs

- New research-based, classroom-tested program
- Emotional stories
- Meet Mr. N and Ms. A

Blueprint for Learning

- Research
- Early Literacy Pyramid
- Photo Walk-Through
- Thematic Plan
- Scope/Sequence
- Assessment
- Overview of components

Mr. N Unit

- Cover
- Table of Contents
- Unit Skills and Concepts
- Pacing Guide
- Days 1-5
- Differentiated Instruction

Small Group Explorations of Interest Center and Small Group activities—share

Scheduling

How to do it—build a schedule together

Classroom Management

Centers and small groups

Q/A

Summary of types Professional Development offerings:

Initial Product Training	half/whole day	no charge for purchases greater than \$10,000
Follow-up Product Training	half/whole day	no charge for purchases greater than \$10,000
Best Practices in Literacy	half/whole day	\$2500 per consultant
Best Practices in Math	half/whole day	\$2500 per consultant
Best Practices in Science	half/whole day	\$2500 per consultant
Classroom Management	half/.whole day	\$2500 per consultant
Trainer of Trainers	half/whole day	\$2500 per consultant
Family Literacy	half/whole day	\$2500 per consultant

All of the offerings above can and will be customized, both by content and number of hours, to meet the customers' specific professional development needs.

Pricing:

The cost for the curriculum package submitted is \$3,614.85 plus 10% shipping and handling. Please note that Professional Development is available at no charge for orders in excess of \$10,000.00. Specific pricing for Professional development is outlined above.

Price listed is for informational purposes only. Publisher retains the right to adjust price at any time.

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Customer Service is available at (800) 227-9120 Monday through Friday between 8am until 5pm EST. To order, please fax your Purchase Order to 800-737-3322 or mail to Abrams Learning Trends, PO Box 10025, Waterbury, CT 06725.